



DADINARDI INTERNATIONAL LTD

8 Attributes of Success

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Build the Character to Succeed

Success - what is success? First and foremost it is an individually determined 'thing'. It can be attaining an amount of money (hopefully by creating ways to make it), it can be having and nurturing a certain type of relationship, it can be an educational achievement, or a social status achievement, being a great parent, or just getting a job done well.... the list goes on

Success had its recognition through everything from simple and daily achievements like getting out of bed for some people or becoming the CEO of a large public company for others. And for many it can be not fighting with a spouse or child that day or completing a thesis for a masters degree or not getting fired from your new job.

Which ever it is for you there are certain qualities of a person or character that it takes to accomplish any of this. I believe we can all agree that if you are seeking something you don't have then you'll have to change something in order to get it or else you'd have it by. With success in general - you must change something. It's inevitable that you'd have to make an adjustment and most likely lose or change some characteristic about yourself in order to achieve what you want, dream, aspire to.

I have been in the theater and entrepreneurial business world for over 30 years combined. And while in the theater I worked with Character development, human behavior and story structure and theory.

What does this all mean - well, who else to help you build the attributes, values, traits, characteristics and especially the Mind-set; then a professional Character Developing Specialist. Over my years and examining the developing dynamics of success, I have found that it takes the same system, structure and development to build a fictional character as it does a you or me. Where else do you think the writers get their material from - real life people, situations... experiences.

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There is much more on this and can be found at my website or by contacting me. I also host webinars and training programs. And in the mean time I'm going to introduce some core attributes / characteristics of a success mindset and behaviors. This will help you to start to mold and develop your character to make the changes needed to build the life you desire and aspire to.

1

Born Again Positivan

We usually start out with a Vision. Something we see that we want. This is also the place where our dreams, desires, wants... start their journey to reality. We must see it in order to feel it. First there is the sight, visualize the vision and then when we can see ourselves in it we start to feel awe about it. Then there is the emotion that stirs the pot and really starts to get you excited and drooling about wanting something.

However - more often then not it the vision that scares us, intimates us or look s to big to be possible. This is where I say you must be a Born Again Positivan. When you where a baby or tootler you thought anything was possible. Think of a baby starting to walk; when he falls he doesn't say, ' oh, drates, this walking thing isn't for me.' And then gives up. He doesn't even think failure is possible - simple, because he has seen others do it. So there has to be a way.

So, for starters there are plenty of successful people in the world to model yourself after or at least feel that your not the first. Second, there are plenty of them who have been the first in the field, expertise or ingenuity. So, you have no reason to think you can't. Now you just need to be come a Born Again Positivan. Believe again like a child believes - that anything is possible. Believe in yourself, in your idea, the product, service... whatever it is. Or maybe it's a passion of the heart. In the sense that you want to help dissolve world hunger or find your power soul mate. Either way it all starts with believing it's possible.

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WHY

There are many reason *why* we do things and many reasons *why* we don't do things. However, at the end of the day the only reason why we do or don't do it based on the *value* behind the why. So, when your journeying out on your quest for success, in whatever it might be, you need a positive strong reason WHY your are seeking to do.

WHY is the fuel that motivates you to Do. It's your competing reason for action. It's personal, it has emotional value and you receive rewards for doing it. The reward can be recognition, a lover (mate), money, status or the sense of accomplishment - to name just a few. If you want a life that you were meant to grow into and are willing to grow and change into the person that can sustain that life - then you'll need a Strong WHY.

3

Muscles of Confidence

The word confidence is almost a taboo. People don't like to admit they lack it or don't know how to build it. Notice I said build it - confidence is something you already have, it's just a matter of re-stacking the bricks. At this point, if you consider this a step by step process, then you are pretty geared up to go and concur the world. Until you start to question your ability, knowledge, know how....

The question of confidence always comes into play when it is time to step up to the actual plate and *do* something. We question our ability to physically, mentally, emotionally handle or do the tasks needed, our knowledge and academic level of comprehension or intelligence, whether we have enough money or time or resources of sorts.... Remember though, that the how comes after the Being Positive about the Reason (why) we want to do something.

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Once you know what you want and why you want to do it and you are positive about its coming to life, then the how will start to show up. And if you take a moment and look back on the short journey you took going through being positive about what and why you wanted to do something - you'll see that a lot of the how revealed itself throughout. Now just take one step at a time - like a child learning to walk for the first time. One foot in front of the other and start the process.

If you believe you don't have the money - deal with that last while you figure everything else out. You might be surprised at the results. If this sounds a bit hopeful; ok, fine then here are some practice steps to build your confidence.

A - Find sometime you have achieved or are good at. Recall at time when you were proud, happy and excited for the accomplishment you had achieved with doing that thing. Write down all the times you excelled and keep a running list of achievements.

B - From this moment forward, everything you do that is an accomplishment in the smallest sense to biggest, no matter the size, celebrate it. Also, very important to drive the emotion of achievement home. So, your gonna - fist pump or do something physical that shows physical acknowledgment to the achievement. It doesn't matter if it's a call you have been avoiding, read a book or article that usually you wouldn't, stopped and argument instead of continued one with a partner, did something you have been promising yourself or another to do for a while, found spare change, finished a project at work.... it doesn't matter how big or small - celebrate and physically, YA! it.

C - Stay away from negative people. People are like magnets and we attract very easily. The biggest killer is our circles of influence, however it can be are greatest encourager. So, stay away from negative and surround yourself with positive people.

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Circle of Influence

There is this thing called, Condition of Life, and it is the primary influencer for the way we see people, life ... think, behave, interact, beliefs.... You must put yourself in the right Conditions of Life in order to grow from their fertilizer. Just like I said people are like magnets we are also like soil absorbing both nutrients and pesticides from around us. You must interact with enough fertilizer and health soil in order to combat the 'pests' that want to sabotage your success.

You can read more about the Condition of Life on my website and in my book. There is much to consider, however for now this is plenty important and enough to acknowledge.

When we start to develop and change the way of our already being-ness we need all the support we can get. Not only to help us to embrace and get supporting information to help guide us, but also just so we don't feel alone. Having companionship along this journey is a must and quite often the kind you'll need won't come from a lover and many would say that's better that way.

Seek out people in groups, books or events where they have succeeded before you and are in a place you want to aspire to. Read, a lot, on the subject matter and person growth/development. The odds may be against you in the sense of community, family, friends, peers... and they might not support you or in the way you'd like. You'll need the support, encouragement, acknowledgment that it's possible...

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Perfectionism

Get over it ! Perfectionism for starters doesn't truly exist - it can't. There is a little thing called Evolution. There is a way for everything and everyone to be better or different.

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"Don't wait for the perfect moment, take the moment and make it perfect."

— Anonymous

There are a few ways, that I know of, to consider Perfectionism:

A - You needing the perfect conditions for something else to happen in. Which in turn could prevent you from ever actually starting the task or getting anything done.

B - The task, project, product... itself needing to be perfect before doing anything with it in the public, sales, promoting.... Which will procrastinate the value reaching the audience.

C - You needing to know everything, have all the money, be a perfect something before starting at all. Which will have you taking the slow boat to China or worst, prevent you from even beginning.

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Love what you DO - Do what you love

This is sort of a second half to the WHY, because the only way to have a powerful, strong and meaning full Why is to believe in it and to Love it. In some way form or fashion you must Do What You Love.

"The only way to be truly satisfied is to do what you believe is great work. And the only way to do great work is to love what you do."

— Steve Jobs

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The thing to recognize here is that it's not the satisfying element that keeps you in a comfort zone. No, it's an element that pushes you to grow, develop, expand, challenge your self and every part of the stuff that makes you, helps you to, Succeed.

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Communication

I saved the last two for what I believe to be the most important and first points of building success in both your personal and business life. Communication to me would be the 2nd most important attribute to the Character of Success.

Communication on a fundamental level is a system. This system can be learned and had many different tools to build the skills to be a great communicator. Being a great communicator can ensure trusting and productive relationships aimed toward winning at your goals, win at negotiations, sales acquisition, positive branding exposure, acquire funding....

Some of the tools used in good communication skill building are:

A - Visual Communication: when you can paint a picture and give the receiver an image that relates to the purpose of the conversation - the more impacting it will be.

* People remember 20% of what they read (or verbal communication - talking with non-visual words) and 80% of what they can see.

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B - Open or Closed Questions: Knowing when and how to use the open or closed questioning technique can be the very thing that puts the conversation in your hands or not.

Good communicator want to direct the conversation and by knowing how to use these two basic tools can give you the skills to do just that.

- Open ended questions are used to gain more information, expanded detail of things
- Closed ended questions are used for direct yes or no answers.

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Mindset - What your Mind is Set on

